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Hip Interactive Corp. 240 Superior Boulevard Mississauga, ON L5T 2L2 www.hipinteractive.com

#### **Peter Lee**

Chief Financial Officer plee@hipinteractive.com

Tel: 905 362 3760 ex.333

Fax: 905 362 2361

August 25, 2003

#### VIA REGULAR MAIL

Office of International Corporate Finance Division of Corporate Finance, Mail Stop 3-2 Securities and Exchange Commission #450 – 5<sup>th</sup> Street Northwest Washington D.C. 20549 USA



Dear Sir or Madam:

#### Re: Hip Interactive Corp. SEC File Number 82-34720

Hip Interactive Corp. ("Hip"), a "Foreign Private Issuer" as that term is defined in the Securities and Exchange Act (1934) (the "Act"), is a corporation incorporated under the Business Corporations Act (Ontario) and a reporting issuer in Canada in the Provinces of Ontario, Manitoba and Quebec. The common shares of Hip are listed and posted for trading on The Toronto Stock Exchange under the trading symbol "HP".

Hip has claimed the exemption under Rule 12-g3-2, Reg. 240.12-g3-2 of the Act. Pursuant to Reg. 240.12g3-2(b)(1)(iii), please find enclosed the following:

	Document (Attached)	Requirement	Timing
1.	TSX Form 1: Change in Outstanding and Reserved Securities dated: August 11, 2003	TSX Manual Part VI, Sec. 610.	To be filed with TSX within 10 days after the end of each month in which any change to the number of outstanding or reserved listed securities has
			occurred.
2.	Press Release: Announcing intent to release first quarter results date of filing: August 11, 2003	Material Information required to be filed on SEDAR pursuant to TSX Manual sec. 408.	To be filed on SEDAR forthwith upon the information becoming known to management, or in the case of information previously known, forthwith upon it becoming apparent that the information is material.

**VIDEO GAMES** 

**ACCESSORIES** 

**PC GAMES** 

ARCADES

Stratford 603 Romeo Street South Stratford, ON N5A 6S5 Bus: 519 272 0234 Fax: 519 272 0021

4620 Viking Way, Ste.135 Richmond, BC V6V 2L5 Bus: 604 248 0966 Fax: 604 248 0974





	Document (Attached)	Requirement	Timing
3.	Press Release: Announcing First Quarter Results & Conference Call date of filing: August 11, 2003	Material Information required to be filed on SEDAR pursuant to TSX Manual sec. 408.	To be filed on SEDAR forthwith upon the information becoming known to management, or in the case of information previously known, forthwith upon it becoming apparent that the information is material.
4.	Interim financial statements: First Quarter of Fiscal 2004 date of filing: August 11, 2003	Required to be filed on SEDAR and sent to shareholders pursuant to OSA secs. 77(1) & 79.	To be filed on SEDAR and sent concurrently to shareholders within 60 days of the end of the 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> quarters.
5.	Management's Discussion & Analysis: First Quarter of Fiscal 2004 date of filing: August 11, 2003	Required to be filed on SEDAR and sent to shareholders pursuant to OSC Rule 51-501, part 4, 4.1 & 4.3.	To be filed on SEDAR and sent to shareholders concurrently with the filing of interim financial statements (within 60 days of end of 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> quarters).
6.	Press Release: Announcing Naming as Exclusive North American Distributor of Playboy video game date of filing: August 18, 2003	Material Information required to be filed on SEDAR pursuant to TSX Manual sec. 408.	To be filed on SEDAR forthwith upon the information becoming known to management, or in the case of information previously known, forthwith upon it becoming apparent that the information is material.
7.	Confirmation of Mailing regarding Annual documents dated: June 30, 2003 date of filing: August 19, 2003	This document serves to confirm that certain materials were sent to shareholders on a certain date.	n/a

Please do not hesitate to contact the undersigned should you have any questions regarding this submission.

Yours very truly,

Peter Lee

Chief Financial Officer

Encl.

cc: Kyler Wells, Aird & Berlis LLP, (via email, w/o attachments)

FORM: 1 | Company Name: HIP INTERACTIVE CORP. Stock Symbol: HP

#### CHANGE IN OUTSTANDING AND RESERVED SECURITIES

	ISSUED AND OUTSTANDING SHARE SUMMARY	# of Shares	Balance
	Issued and Outstanding – Opening Balance*		56,758,718
ADD:	Stock Options Exercised	34,283	
	Share Purchase Plan	n/a	
	Dividend Reinvestment Plan	n/a	
	Exercise Warrants	2,424,843	
	Private Placement	nil	
	Conversion	nil	
	Other Issuance: from Treasury	nil	
UBTRACT:	Issuer Bid Purchase	nil	
	Redemption	nil	
	Other Cancellation (provide description)	nil	
	Closing Issued and Outstanding Share Balance*		59,217,844

**NOTE**: If any of the Company's securities of a listed class are held by the Company itself or by any subsidiary of the Company (which securities are herein referred to as "internally-held securities"), such internally held securities not be counted as "issued and outstanding."

Internally-held securities may result from the Company not canceling shares acquired pursuant to an issuer bid or as a consequence of a subsidiary of the Company retaining or obtaining shares of the Company through a merger, amalgamation, arrangement or reorganization involving the Company.

Share Purchase Plans and / or Agreement(s)	# of Shares	Balance $\sim$
NAME OF PROGRAM: N/A		
Opening Reserve for Share Purchase Plan / Agreement		
Additional Shares Listed Pursuant to the Plan (ADD)		
Shares Issued from Treasury (SUBTRACT)		
Closing Reserve for Share Purchase Plan		

B. Dividend Reinvestment Plan (DRIP) — for shareholders # of Shares Balance

NAME OF PROGRAM: N/A

Opening Reserve for Dividend Reinvestment Plan

Additional Shares Listed Pursuant to the Plan (ADD)

Shares Issued (SUBTRACT)

Closing Reserve for Dividend Reinvestment Plan

RESERVED FOR SHARE COMPENSATION ARRANGEMENTS C. Stock Option Plan and / or Agreement NAME OF PROGRAM: HIP INTERACTIVE STOCK OPTION PLAN Stock Options Outstanding — Opening Balance 5,518,035 Options Granted: (ADD) Date of Grant Name of Optionee **Expiry Date** Exercise Price # of Options Granted July 31, 2003 Arindra Singh \$1.93 150,000 July 31, 2008 **SUBTOTAL** 150,000

Options Exercised: (SUBTRACT) Shares issued on exercise must also be subtracted in the table entitled "Shares Reserved" below						
Date of Exercise	Name of Optionee	Date of Grant	Exercise Price	Number		
July 22, 2003	Robert Barake	Nov. 8/02	\$0.63	1,650		
July 22, 2003	Bonnie Greenberg	Sept. 24/01	\$0.73	1,333		
July 25, 2003	Kliff Ohayon	Sept. 24/01	\$0.73	1,300		
July 25, 2003	Peter Lee	Sept. 13/01	\$0.89	5,000		
July 29, 2003	Jeff Veniez	Oct. 26/00	\$1.36	25,000		
			SUBTOTAL	34,283		

Share Appreciation Rights or Market Growth Feature ("SAR") in tandem with Stock Options.

Date of Exercise / Canc.	Name of Optionee	Date of Grant	# Options Canc.	# Shares Issued* (based on SAR Value)
	1		SUBTOTAL	nil

<sup>\*</sup>Shares may, or may not be issued however "Shares Reserved" (for Stock Option Plan) may require a deduction in accordance with TSE acceptance of the Plan. Please ensure all applicable changes are noted.

				SUBTOTAL	164,000
July 3, 2003	David Wasserman	Jun. 11/01	Jun. 11/06	\$1.07	10,000
July 3, 2003	Romeo Sinopoli	Oct. 26/00	Oct. 26/05	\$1.36	10,000
July 3, 2003	Bonnie Salinez	Sep. 24/01	Sep. 24/06	\$0.73	500
July 3, 2003	Melvin Ryan	Sep. 24/01	Sep. 24/06	\$0.73	1,000
July 3, 2003	Melvin Ryan	Aug. 18/00	Aug. 18/05	\$1.80	1,000
July 3, 2003	Sandra Riso	Aug. 18/00	Aug. 18/05	\$1.80	500
July 3, 2003	Andrew Nicholls	Sep. 24/01	Sep. 24/06	\$0.73	3,000
July 3, 2003	Mike McMillen	Sep. 24/01	Sep. 24/06	\$0.73	500
July 3, 2003	Jason MacIsaac	Feb. 27/01	Feb. 27/06	\$1.08	5,000
July 3, 2003	Jason MacIsaac	Dec. 19/99	Dec.19/04	\$1.00	20,000
July 3, 2003	David Luckett	Sep. 24/01	Sep. 24/06	\$0.73	1,500
July 3, 2003	Brendan Lazaro	Sep. 24/01	Sep. 24/06	\$0.73	1,000
July 3, 2003	Maryo Larouche	Aug. 18/00	Aug. 18/05	\$1.80	8,500
July 3, 2003	Debbie Hayes	Sep. 24/01	Sep. 24/06	\$0.73	2,000
July 3, 2003	Debbie Hayes	Aug. 18/00	Aug. 18/05	\$1.80	1,000
July 3, 2003	Ben Gordon	Feb. 27/01	Feb. 27/06	\$1.08	5,000
July 3, 2003	Teresa Giorgi	Dec. 19/99	Dec.19/04	\$1.00	5,000
July 3, 2003	May George	Sep. 24/01	Sep. 24/06	\$0.73	2,000
July 3, 2003	Doug Edwards	Feb. 27/01	Feb. 27/06	\$1.08	10,000
July 3, 2003	Doug Edwards	Jun. 16/00	Jun. 16/05	\$2.15	5,000
July 3, 2003	Doug Edwards	Dec. 19/99	Dec.19/04	\$1.00	10,000
July 3, 2003	Francine Dray	Sep. 24/01	Sep. 24/06	\$0.73	2,000
July 3, 2003	Francine Dray	Aug. 18/00	Aug. 18/05	\$1.80	2,000
July 3, 2003	William Collin	Sep. 24/01	Sep. 24/06	\$0.73	1,000
July 3, 2003	Rose Craig	Nov. 14/00	Nov. 14/05	\$1.17	1,500
July 3, 2003	Robin Boudreault	Sep. 24/01	Sep. 24/06	\$0.73	3,000
July 3, 2003	David Bolton	Sep. 24/01	Sep. 24/06	\$0.73	1,000
July 3, 2003	Philip Azimov	Nov. 7/01	Nov. 7/06	\$0.81	20,000
July 3, 2003	Philip Azimov	May 15/01	May 15/06	\$0.79	30,000
July 3, 2003	Christine Anderson	Sep. 24/01	Sep. 24/06	\$0.73	1,000
Date of Canc/Term	d be noted with a * and a Name of Optionee	Date of Grant		Exercise Price	Number
Aprily, the entry should	The Hoted With a land an	1			

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D. Shares Reserved (for Stock Option Plan)

NAME OF PROGRAM: HIP INTERACTIVE STOCK OPTION PLAN # of Shares Balance
Opening Share Reserve Balance at beginning of period 6,742,760

Additional shares Listed Pursuant to the Plan (ADD) 0

Stock Options Exercised (SUBTRACT) 34,283

Stock Appreciation Rights (SUBTRACT) 0

Closing Share Reserve Balance at end of period 6,708,477

### All information reported in this Form is for the month of July 2003.

Filed on behalf of t (please enter name	he Company by: and direct phone or email)		
NAME	JENNIFER LEE		
PHONE / EMAIL	905-362-3760 ex.277	jlee@hipinteractive.com	
DATE	August 11, 2003		

#### FOR IMMEDIATE RELEASE

August 5, 2003

## OR IMMEDIATE RELEASE O3 SEP - O August HIP INTERACTIVE CORP. TO REPORT FIRST QUARTER RESULTS & HOST INVESTOR CONFERENCE CALL

Hip Interactive Corp. (TSX:HP), Canada's leading electronic entertainment provider of video games, PC games, accessories and movies, today announced that on August 11, 2003, it would be releasing the first quarter results for the period ended June 30, 2003.

In addition, Hip will host an investor conference call and webcast at 10:00 a.m. (Toronto time) on Monday, August 11, 2003 to review the Company's first quarter financial results. Listeners can call 416-640-1907 (local) or 800-814-4853 (long distance). The webcast will be available on Hip's website (www.hipinteractive.com - Media - Upcoming). A replay of the call will be available one hour after the call until midnight on August 18, 2003. To access the replay, call 416-640-1917 – passcode 21010826#. The webcast will be available for 30 days following the live call.

#### About Hip Interactive

Hip Interactive (www.hipinteractive.com) is a leading North American provider of electronic entertainment products, including PC and video games, movies, video arcade games, and proprietary games, branded as Hip Games<sup>TM</sup>, and accessories, branded as Hip Gear<sup>TM</sup>. The Company distributes all first party products, including Sony, Microsoft and Nintendo hardware, software and accessories, as well as third party licensed video game software. Hip uses its distribution business to leverage into higher margin, higher growth areas of the electronic entertainment industry, such as licensing, publishing and the distribution of proprietary games and accessories. Hip Interactive trades on The Toronto Stock Exchange under the trading symbol "HP".

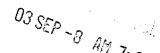
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#### Hip Interactive Contacts

For investor and media inquiries, please contact: Jennifer Lee at Hip Interactive Corp.

PHONE: (905) 362-3760 ext. 277; FAX: (905) 362-2358; EMAIL: jlee@hipinteractive.com

#### FOR IMMEDIATE RELEASE



August 11, 2003

# FOR IMMEDIATE RELEASE O3 SEP -8 Angust 1 HIP INTERACTIVE CORP. REPORTS 49% INCREASE IN SALES AND A 16% GROWTH IN NET EARNINGS FOR FIRST QUARTER

#### Statement of Earnings

	Three mon June	
(in \$ millions except per share amounts)	2003	2002
Sales	\$80.8	\$54.1
Gross profit	9.2	7.5
Operating expenses	6.3	4.7
Interest expense	0.2	0.3
Amortization of property and equipment	0.4	0.4
Earnings before income taxes	2.3	2.1
Income tax	0.8	0.8
Net earnings for the period	1.5	1.3
Basic earnings per share	\$0.03	\$0.03
Diluted earnings per share	\$0.03	\$0.03

Hip Interactive Corp. (TSX:HP), Canada's leading electronic entertainment provider of video games, PC games, accessories and movies, today announced results for the quarter ended June 30, 2003. Sales for the first fiscal quarter were \$80.8 million compared to \$54.1 million for the same quarter last year, an increase of 49%.

During the quarter, the Company became the exclusive supplier of third party accessories for Zellers for the next three years. In accordance with the agreement, and as is the common practice in the industry, the Company took back inventory which was supplied by Zellers former supplier, to free up shelf space for the sell-in of the Hip Gear accessory product line. As a result, during the quarter, the Company charged \$0.7 million to selling, general and administrative expense relating to the cost of obtaining the Zellers business.

After this charge, net earnings for the quarter were \$1.5 million up 16% from \$1.3 million for the same period last year. Earnings per share were \$0.03, which on a larger base of shares outstanding remained flat to the comparable period last year.

"We are pleased with our progress and results for the first fiscal quarter, particularly as this quarter is typically the softest quarter of the year in our industry. We are encouraged with the growth of our strategically important Hip Gear<sup>TM</sup> accessory and Hip Games<sup>TM</sup> publishing businesses. In addition, as at June 30, 2003, we had cash on our balance sheet of \$5.3 million. Going forward, we will continue to use our loan facility to fund the growth of our accessories and publishing business, and to take advantage of early payment discounts and special opportunity buys," said Arindra Singh, President and Chief Executive Officer of Hip. 'Our strategy is to focus our efforts and capital on our higher margin businesses, being Hip Gear<sup>TM</sup> and Hip Games<sup>TM</sup>, on the strength of our distribution business."

Sales for the Company's Hip Games<sup>TM</sup> Publishing division increased to \$6.1 million for the quarter ended June 30, 2003 compared to \$2.7 million for the same period last year. "We are particularly pleased with the significant progress that our Hip Games<sup>TM</sup> Publishing team has be able to achieve in such a relatively short period of time," continued Mr. Singh. "Looking forward, we have recently signed an agreement with ARUSH Entertainment to be the exclusive North American distributor for the video game *Playboy: The Mansion*, an empire building simulation game with intriguing social interactions, which is expected to be released on three platforms during the fall of 2004. In a recent article in PC Gamer magazine, *Playboy: The Mansion* was rated as one of the top 20 games introduced at last May's Electronic Entertainment Expo (E3). In addition, during the first quarter we signed an agreement with L.S.P. to copublish and exclusively distribute 14 titles, subject to obtaining first party approval, in North America that are due for release over the next twelve months. And finally, after only nine months of distributing Riverdeep titles, branded as Broderbund and The Learning Company, Hip Games<sup>TM</sup> has extended that licensed publishing agreement to five years."

Sales of Hip Gear<sup>TM</sup> accessories increased to \$2.1 million for the three months ended June 30, 2003 compared to \$0.8 million for the same period last year. Mr. Singh added, "Our Hip Gear<sup>TM</sup> division has also made a lot of progress over the past few months, adding several new retailers in the U.S, such as Blockbuster, and in Canada, being named the exclusive supplier of third party accessories for Zellers."

"As the weakest quarter for our industry, the first quarter presents some unique challenges," concluded Mr. Singh. "We met both the challenges and market expectations. We have noticed some softness in the market, however in spite of that and because of the diversity of our business, we expect to deliver double digit growth in net earnings for fiscal 2004."

HIP WILL HOST AN INVESTOR CONFERENCE CALL AND WEBCAST AT 10:00 A.M. (TORONTO TIME) ON MONDAY, AUGUST 11, 2003 TO REVIEW THE COMPANY'S FINANCIAL RESULTS. LISTENERS CAN CALL 416-640-1907 (LOCAL) OR 800-814-4853 (LONG DISTANCE). THE WEBCAST WILL BE AVAILABLE ON HIP'S WEBSITE (WWW.HIPINTERACTIVE.COM-MEDIA - UPCOMING). A REPLAY OF THE CALL WILL BE AVAILABLE ONE HOUR AFTER THE CALL UNTIL MIDNIGHT ON AUGUST 18, 2003. TO ACCESS THE REPLAY, CALL 416-640-1917 – PASSCODE 21010826#. THE WEBCAST WILL BE AVAILABLE FOR 30 DAYS FOLLOWING THE LIVE CALL.

#### **About Hip Interactive**

Hip Interactive (www.hipinteractive.com) is a leading North American provider of electronic entertainment products, including PC and video games, movies, video arcade games, and proprietary games, branded as Hip Games<sup>TM</sup>, and accessories, branded as Hip Gear<sup>TM</sup>. The Company distributes all first party products, including Sony, Microsoft and Nintendo hardware, software and accessories, as well as third party licensed video game software. Hip uses its distribution business to leverage into higher margin, higher growth areas of the electronic entertainment industry, such as licensing, publishing and the distribution of proprietary games and accessories. Hip Interactive trades on The Toronto Stock Exchange under the trading symbol "HP" and has 59,217,844 common shares issued and outstanding.

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#### **Hip Interactive Contacts**

For investor and media inquiries, please contact: Jennifer Lee at Hip Interactive Corp. PHONE: (905) 362-3760 ext. 277; FAX: (905) 362-2358; EMAIL: jlee@hipinteractive.com

Hip Interactive Corp Consolidated Balance Sheet		June 30	March 31
in \$ thousands (unaudited)		2003	2003
Assets	Current assets		
	Cash	\$ 5,321	\$ 3,300
	Accounts receivable	34,578	41,614
	Inventory	28,226	27,936
	Prepaids and other assets	4,200	2,560
	Future income taxes	691	680
	Current portion of notes receivable	362	362
		73,378	76,452
	Notes receivable	615	615
	Other assets	4,200	2,300
	Property and equipment	8,661	7,884
	Future income taxes	434	430
	Goodwill	22,685	22,685
		109,973	110,366
Tiakilitiaa	Current liabilities		
Liabilities		50 620	EO 997
	Accounts payable and accrued liabilities	58,630	59,887
	Income taxes payable	1,145	2,379
	Current portion of capital lease obligations	921	1,017
	Current liabilities of discontinued operations	80	101
	Carlet Lanca et l'antique	60,776	63,384
	Capital lease obligations	226	202
	Future income taxes	326	280
		61,102	63,866
Shareholders' Equity	Capital stock	44,695	39,508
1	Other equity	1,753	6,031
	Contributed surplus	3,362	3,362
	Deficit	(939)	(2,401)
		48,871	46,500
		109,973	110,366

Hip Interactive Corp Consolidated Statement of Operations	3 months en	ded June 30
in \$ thousands except per share amounts (unaudited)	2003	2002
Sales	\$ 80,782	\$ 54,077
Cost of sales	71,623	46,615
Gross profit	9,159	7,462
Selling, general and administrative expenses	6,260	4,696
Interest expense – net	214	263
Amortization of property and equipment	449	410
Earnings before income taxes	2,236	2,093
Income taxes	774	837
Net earnings for the period	1,462	1,256
Weighted average number of common shares (in thousands)		
Basic	53,077	50,010
Diluted	58,495	50,010
Earnings per share		
Basic	\$0.03	\$0.03
Diluted	\$0.03	\$0.03

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Hip Interactive Co	orp Consolidated Statement of Cash Flows	3 months e	nded June 30
in \$ thousands - unaud	ited	2003	2002
Cash provided by (used in)	Operating Activities:	1.160	1.05
(	Net earnings for the period  Items not affecting cash:	1,462	1,256
	Amortization of property and equipment	449	410
	Future income taxes	31	821
		1,942	2,487
	Net change in non-cash working capital balances	696	(10,025)
		2,638	(7,538)
	Financing Activities		
	Capital lease obligations	(298)	(420)
	Issuance of Common Shares – net of share issue costs	909	
	Increase in bank indebtedness		8,015
		611	7,595
	Investing Activities		
	Purchase of property and equipment	(1,228)	(694)
		(1,228)	(694)
	Increase (decrease) in cash	2,021	(637)
	Cash – Beginning of period	3,300	637
	Cash – End of period	5,321	

#### Hip Interactive Corp. - Supplementary Information

#### **Sales**

	Three months	s ended June 30		
In \$ millions – unaudited	2003	2002	\$ Increase	% Increase
Video Games	\$ 44.9	\$ 31.9	\$ 13.0	41%
PC Games*	8.2	12.7	(4.6)	(36%)
Movies**	16.5	3.0	13.6	453%
Publishing	6.1	2.7	3.4	126%
Hip Gear ***	3.5	1.8	1.7	94%
Hip Coin	1.6	2.0	(0.4)	(20%)
	\$ 80.8	\$ 54.1	26.7	49%

- \* PC Games includes sales from Logistics Services business
- \*\* Movies business includes the results of Tévica Inc., acquired August 30, 2002
- \*\*\* Hip Gear accessories business results include sales of proprietary Hip Gear accessories, bundled game software, and for the prior year, sales of value priced third party accessory merchandise.

Hip Gear Sales are comprised of:

In \$ millions	<u>2003</u>	<u>2002</u>
Hip Gear accessories	2.4	0.8
Bundled software	1.1	1.0
	3.5	1.8

#### Earnings before income taxes

Three months ended June 30				
In \$ millions – unaudited	2003 2002		\$ Increase	
Video Games	\$ 1.5	\$ 1.2	\$ 0.3	
PC Games	0.4	1.2	(0.8)	
Movies	0.3		0.3	
Publishing	1.5	0.4	1.1	
Hip Gear	(0.5)*	0.4	(0.9)	
Hip Coin	(0.3)		(0.3)	
Corporate (including interest expense)	(0.7)	(1.1)	0.4	
- ´ ´	\$ 2.2	\$ 2.1	\$ 0.1	

<sup>(\*)</sup> includes \$0.7 million cost of obtaining Zellers as a customer.

#### **Balance Sheet Ratios**

	<b>June 30, 2003</b>	March 31, 2003
Days sales in Accounts Receivable	44 days	46 days
Days purchases in Accounts Payable	68 days	68 days
Inventory Turnover	11.4 times	11.5 times

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Hip Interactive Corp.

Current liabilities         Accounts payable and accrued liabilities       58,630       59,887         Income taxes payable       1,145       2,379         Current portion of capital lease obligations       921       1,017         Current liabilities of discontinued operations       80       101         60,776       63,384         Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Consolidated Balance Sheet in \$ thousands (unaudited)	June 30, 2003 \$	March 31, 2003
Current assets         5,321         3,300           Cash         5,321         3,301           Accounts receivable         34,578         41,614           Inventory         28,226         27,936           Prepaids and other assets         4,200         2,560           Future income taxes         691         680           Current portion of notes receivable         362         362           Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           Turrent liabilities         58,630         59,887           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           Capital lease obligations         -	Assets	<u></u>	
Cash         5,321         3,300           Accounts receivable         34,578         41,614           Inventory         28,226         27,936           Prepaids and other assets         4,200         2,560           Future income taxes         691         680           Current portion of notes receivable         362         362           Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           Current liabilities         22,685         22,685           Current liabilities         58,630         59,887           Income taxes payable and accrued liabilities         58,630         59,887           Income taxes payable and accrued liabilities         921         1,017           Current portion of capital lease obligations         921         1,017           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202			
Accounts receivable       34,578       41,614         Inventory       28,226       27,936         Prepaids and other assets       4,200       2,560         Future income taxes       691       680         Current portion of notes receivable       362       362         Other assets       4,200       2,300         Notes receivable       615       615         Property and equipment       8,661       7,884         Future income taxes       434       430         Goodwill       22,685       22,685         Current liabilities       58,630       59,887         Income taxes payable       1,145       2,379         Current portion of capital lease obligations       921       1,017         Current liabilities of discontinued operations       80       101         Capital lease obligations       -       202         Future income taxes       326       280         Characteristics       61,102       63,866         Shareholders' Equity       2,753       6,031         Contributed surplus       3,362       3,362         Other equity       1,753       6,031         Contributed surplus       3,362       3,362 <td></td> <td>5,321</td> <td>3.300</td>		5,321	3.300
Inventory         28,226         27,936           Prepaids and other assets         4,200         2,560           Future income taxes         691         680           Current portion of notes receivable         362         362           73,378         76,452           Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           Contrent liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           Chiral lease obligations         -         202           Future income taxes         326         280           Chapital stock         44,695         39,508           Chere equity         1,753         6,031           Contri	Accounts receivable		= -
Prepaids and other assets         4,200         2,560           Future income taxes         691         680           Current portion of notes receivable         362         362           Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           Current liabilities         22,685         22,685           Current liabilities         58,630         59,887           Income taxes payable and accrued liabilities         58,630         59,887           Income taxes payable and accrued liabilities         921         1,017           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           Charled lease obligations         -         202           Future income taxes         326         280	Inventory	and the second s	•
Current portion of notes receivable         362         362           73,378         76,452           Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           109,973         110,366           Liabilities           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Capital stock         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362           Contributed surplus         3,362         3,362	· · · · · · · · · · · · · · · · · · ·		,
Current portion of notes receivable         362         362           73,378         76,452           Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           109,973         110,366         109,973         110,366           Liabilities         58,630         59,887           Income taxes payable and accrued liabilities         58,630         59,887           Income taxes payable end accrued liabilities         921         1,017           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Capital stock         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362	Future income taxes	691	680
Other assets         4,200         2,300           Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           Commen taxes         30,973         110,366           Liabilities         8630         59,887           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362           Deficit         (939)         (2,401)	Current portion of notes receivable		362
Notes receivable         615         615           Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           109,973         110,366           Liabilities         Current liabilities           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362           Deficit         (939)         (2,401)	•	73,378	76,452
Property and equipment         8,661         7,884           Future income taxes         434         430           Goodwill         22,685         22,685           Liabilities         109,973         110,366           Liabilities         2         2           Current liabilities         58,630         59,887           Income taxes payable and accrued liabilities         58,630         59,887           Income taxes payable and accrued liabilities         921         1,017           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           Chareholders' Equity         44,695         39,508           Cher equity         1,753         6,031           Contributed surplus         3,362         3,362           Deficit         (939)         (2,401)           48,871         46,500	Other assets	4,200	2,300
Future income taxes         434         430           Goodwill         22,685         22,685           Liabilities         109,973         110,366           Liabilities           Current liabilities           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362           Deficit         (939)         (2,401)           48,871         46,500	Notes receivable	615	615
Goodwill         22,685         22,685           Liabilities         109,973         110,366           Current liabilities           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362           Deficit         (939)         (2,401)           48,871         46,500	Property and equipment	8,661	7,884
Liabilities         109,973         110,366           Current liabilities           Accounts payable and accrued liabilities         58,630         59,887           Income taxes payable         1,145         2,379           Current portion of capital lease obligations         921         1,017           Current liabilities of discontinued operations         80         101           Capital lease obligations         -         202           Future income taxes         326         280           61,102         63,866           Shareholders' Equity         44,695         39,508           Other equity         1,753         6,031           Contributed surplus         3,362         3,362           Deficit         (939)         (2,401)           48,871         46,500	Future income taxes	434	430
Liabilities         Current liabilities         Accounts payable and accrued liabilities       58,630       59,887         Income taxes payable       1,145       2,379         Current portion of capital lease obligations       921       1,017         Current liabilities of discontinued operations       80       101         Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Goodwill	22,685	22,685
Current liabilities         Accounts payable and accrued liabilities       58,630       59,887         Income taxes payable       1,145       2,379         Current portion of capital lease obligations       921       1,017         Current liabilities of discontinued operations       80       101         60,776       63,384         Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500			<del></del>
Accounts payable and accrued liabilities       58,630       59,887         Income taxes payable       1,145       2,379         Current portion of capital lease obligations       921       1,017         Current liabilities of discontinued operations       80       101         60,776       63,384         Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Liabilities		
Income taxes payable		•	
Current portion of capital lease obligations       921       1,017         Current liabilities of discontinued operations       80       101         60,776       63,384         Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	• •	•	· ·
Current liabilities of discontinued operations       80       101         60,776       63,384         Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       202       202         Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500		•	
Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       39,508         Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500			
Capital lease obligations       -       202         Future income taxes       326       280         61,102       63,866         Shareholders' Equity       202         Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Current liabilities of discontinued operations		
Future income taxes       326       280         61,102       63,866         Shareholders' Equity       Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500		60,776	63,384
Future income taxes       326       280         61,102       63,866         Shareholders' Equity       Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Capital lease obligations	rement to a constitution of the constitution o	202
Shareholders' Equity     61,102     63,866       Capital stock     44,695     39,508       Other equity     1,753     6,031       Contributed surplus     3,362     3,362       Deficit     (939)     (2,401)       48,871     46,500		326	
Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Tutal o mediae taxes		
Capital stock       44,695       39,508         Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	Sharahaldars' Fauity		
Other equity       1,753       6,031         Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	_ ·	44.695	39.508
Contributed surplus       3,362       3,362         Deficit       (939)       (2,401)         48,871       46,500	-	-	•
Deficit (939) (2,401) 48,871 46,500		· · · · · · · · · · · · · · · · · · ·	
48,871 46,500			-
107.77.3 110.300		109,973	110,366

Hip Interactive Corp.	3 months ended June 30		
Consolidated Statement of Operations in \$ thousands (unaudited)	2003 \$	2002 \$	
Sales	80,782	54,077	
Cost of sales	71,623	46,615	
Gross profit	9,159	7,462	
Expenses	memory with the field		
Selling, general and administrative expenses	6,260	4,696	
Interest expense	214	263	
Amortization of property & equipment	449	410	
Earnings before income taxes	2,236	2,093	
Income tax provision	774	837	
Net earnings for the period	1,462	1,256	

•

Weighted average number of common shares			
Basic	53,077	50	0,010
Diluted	58,495	50	0,010
Earnings per share	A SECTION OF THE PROPERTY OF T		
Basic	\$ 0.03	\$	0.03
Diluted	\$ 0.03	\$	0.03

Hip Interactive Corp.	3 months ended June 30		
Consolidated Statement of Deficit in \$ thousands (unaudited)	2003 \$	2002 \$	
Deficit – beginning of period	2,401	13,417	
Net earnings for the period	(1,462)	(1,256)	
Deficit – end of period	939	12,162	

Hin Interactive Corn		
Hip Interactive Corp. Cashflow Statement	3 months ended June 30	
in \$ thousands (unaudited)	2003 \$	2002 \$
Cash provided by (used in)	<b>3</b>	<u> </u>
Operating activities		
Net earnings for the period	1,462	1,256
Items not affecting cash:		
Amortization of property and equipment	449	410
Future income taxes	31	821
	1,942	2,487
Changes in non-cash working capital balances:	organisas (p. 1975). Parada da	
Accounts receivable	7,035	(2,861)
Inventory	(290)	2,925
Prepaid expenses and other assets	(3,540)	(742)
Accounts payable and accrued liabilities	(1,254)	(8,845)
Income taxes payable	(1,234)	59
Operating activities of discontinued operations	(21)	(562)
	696	(10,025)
	2,638	(7,538)
Financing activities		
Capital lease obligations	(298)	(420)
Common shares for cash, net of share issuance costs	909	-
Increase in bank indebtedness	_	8,015
	611	7,595
Investing activities	e i se sua componente a la compaña de la compo	
Purchase of capital assets	(1,228)	(694)
•	(1,228)	(694)
Increase (decrease) in cash	2,021	(637)
Cash – Beginning of period	3,300	637
Cash – End of period	5,321	_

#### Hip Interactive Corp.

Notes to Consolidated Financial Statements For the three months ended June 30, 2003 in \$ thousands (unaudited)

#### 1. Significant Accounting Policies

The notes presented in these interim consolidated financial statements include only significant events and transactions and are not fully inclusive of all matters normally disclosed in Hip Interactive Corp.'s (the "Company") annual audited financial statements. As a result, these interim consolidated financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended March 31, 2003. These interim consolidated financial statements follow the same accounting policies, other than as set out in Note 2 to these interim consolidated financial statements, and methods of this application as set out in the Company's consolidated financial statements for the year ended March 31, 2003. Business is typically weaker in the first two quarters of the Company's fiscal year. Consequently, due to the seasonality of the business, the results of operations for the three months ended June 30, 2003 are not necessarily indicative of annual results. Certain comparative figures have been reclassified to conform to the current presentation.

#### 2. Deferred Share Unit Plan

Certain employees and directors receive a portion of their compensation as deferred share units ("DSUs") under the Company's Deferred Share Unit Plan, approved by the Board of Directors on June 10, 2003. These units entitle the holder to a cash payment at the end of their employment with the Company based on the market price of the shares at the time that the DSUs are granted as adjusted for the change in market value of the Company's shares to the time that they are converted to cash and paid to the employee at the end of their employment. The DSUs vest over a three-year period and any units that have not vested at the end of the employee's employment are forfeited and cancelled. Deferred share units are charged to selling, general and administrative expense as they vest. On June 10, 2003, 298,000 DSUs were granted.

#### 3. Share-Based Compensation

As required, for options granted after April 1, 2002, disclosure of the impact on earnings and earnings per share, as if the fair value based method of accounting for the share-based compensation had been applied, is shown in the chart below. Such impact, using a weighted average fair value of \$0.62 per option for the 50,000 options granted for the three months ended June 30, 2003, would approximate the following pro forma amounts:

**	Three mon	ths ended	1
June	30, 2003	June .	30, 2002
\$	1,462	\$	1,256
\$	169	\$	48
\$	1,293	\$	1,208
\$	0.03	\$	0.03
\$	0.02	\$	0.02
\$	0.03	\$	0.03
\$	0.02	\$	0.02
	\$ \$ \$	\$ 1,462 \$ 169 \$ 1,293 \$ 0.03 \$ 0.02 \$ 0.03	\$ 1,462 \$ \$ 169 \$ \$ 1,293 \$ \$ \$ 0.03 \$ \$ 0.02 \$ \$

The significant assumptions made in the calculation of the weighted average fair value of the options are as follows:

Risk-free interest rate	2.8%
Expected life	2 years
Expected volatility	72%
Expected dividend yield	. 0

#### Hip Interactive Corp.

Notes to Consolidated Financial Statements For the three months ended June 30, 2003 in \$ thousands (unaudited)

#### 4. Capital Stock

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-	Number of common	
in \$ thousands except per share amounts (unaudited)	shares	\$
Balance as at March 31, 2003	51,565,816	\$ 39,508
Issued on conversion of series A preference shares	4,152,929	4,278
Warrants exercised	422,473	378
Options exercised	617,500	531
	56,758,718	\$ 44,695

#### 5. Commitments

- (a) During the quarter, the Company advanced \$40 to Putting Edge, a company owned 50% by a director of Hip. The Company has a commitment to advance an additional \$480 to Putting Edge.
- (b) On July 2, 2003 the Company signed an exclusive distribution agreement for a video game expected to be released during the third quarter of fiscal 2005. In accordance with the agreement the Company has committed to advance a total of US\$3,200 over the next 18 months. The Company has committed to advance an additional \$3,600 (March 31, 2003 \$5,250) under other publishing agreements.

Hip Interactive Corp.

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Notes to Consolidated Financial Statements For the three months ended June 30, 2003 in \$ thousands (unaudited)

# 6. Segmented Information

The Company operates in six business segments being: Video Games, PC Games, Movies, Publishing, Hip Gear<sup>TM</sup> and Hip Coin. In fiscal 2003, the Company changed its reportable operating segments and, accordingly, the comparative balances have been restated to conform to the new operating segments. Operating results for these business segments are as follows:

in \$ millions			Three Mo	Three Months ended June 30, 2003	June 30,	2003					Three	Three Months ended June 30, 2002	ed June	30, 2002		
	Video	PC			Hip	Hip			Video	PC			Hip	Hip		
	Games	Games	Games Games Movies	Publishing	Gear	Coin	Other	Total	Games	Games 1	Movies	Games Movies Publishing Gear	Gear	Coin	Other	Total
Sales	44,948	44,948 8,152 16,502	16,502	6,052	3,546	1,582		80,782	31,842	31,842 12,640 3,022	3,022	2,719	2,719 1,819	2,035		54,077
Gross profit	3,680	1,155	1,337	1,810	609	268		6,159	3,293	2,070	241	513	572	773		7,462
Selling, general & administrative expenses	2,026	691	1,066	280	1,098	583	438	6,260	1,904	817	790	102	166	615	832	4,696
Interest expense	-						214	214							263	263
Amortization of property & equipment	130	35	17		***	240	27	449	146	30				207	27	410
														į	;	
Eamings before income taxes	1,524	351	254	1,530	1,530 (489)	(255)	(629)	2236	1,243	1,223	(61)	411	406	(49)	(1,122)	2,093
Income taxes			~				774	774							837	837
Net earnings for the period	1,524	351	254		(530 (489) (255)	(255)	(1,453)	1,462	1,243	1,243 1,223	(61)	411	411 406 (49)	(49)	(1,959)	1,256
Assets	46,553	46,553 12,615	16,603	7,533	4,307	9,931	7,533 4,307 9,931 12,431	109,973	38,121	38,121 15,087	1,210	•	1,523	8,050	9,914	73,905
Capital expenditures	8 <del>4</del> 8	14	28	•	•	342	1	1,228	39		ı	i	1	959	•	695
Goodwill	17,437	1,279	589	•	ì	3,380	•	22,685	13,159	1,279	t	1		3,380		17,818

# Major Suppliers

Approximately 38% (2002 - 18%) of the Company's purchases for the three-month period ended June 30, 2003, relate to products manufactured and published by one company.

#### HIP INTERACTIVE CORP.

03 SEP-8 AM 7:21 MANAGEMENT'S DISCUSSION & ANALYSIS

This Management Discussion and Analysis ("MD&A") for the three months ended June 30, 2003 compared with the three months ended June 30, 2002 provides readers with an overview of the Company's operations and a more detailed explanation of its financial statements. The following discussion and analysis should be read in conjunction with the audited consolidated financial statements and the notes thereto of the Company for the years ended March 31, 2003 and March 31, 2002. The objective is to present readers with a view of the Company through the eyes of management by interpreting the material trends and uncertainties that affected the operating results, liquidity and financial position of the Company in the last fiscal year, or those that may affect future results. The consolidated financial statements have been prepared in accordance with generally accepted accounting principles ("GAAP") in Canada. All monetary amounts, unless otherwise indicated, are expressed in Canadian dollars.

The discussion and analysis and other sections of this report contain forward-looking statements. These forward-looking statements, by their nature, necessarily involve risks and uncertainties that could cause results to differ materially from those contemplated by these forward-looking statements. The Company considers the assumptions on which these forward-looking statements are based to be reasonable at the time the statements were prepared, but cautions the reader that they could cause actual results to differ materially from those anticipated. As the Company continues to diversify its operations into the higher margin Publishing and Hip Gear<sup>TM</sup> Divisions, it is increasing its investment in working capital related to these two businesses, especially in the Publishing Division, where upfront cash payments for future inventory or future royalty payments are common-place in the industry. Although the Company mitigates this risk by only entering into contracts where management believes that there is reasonable assurance that the amounts will be recovered with the initial shipment of product to retailers, this business does have a higher risk and reward profile than the Company's distribution business. Other risks and uncertainties are discussed in detail in the Company's Annual Report to shareholders for the year ended March 31, 2003.

#### Overview

Hip Interactive Corp. ("Hip" or the "Company") is one of North America's leading providers of electronic entertainment products. The Company sells video game and PC game products and movies to retailers across North America and is comprised of the following seven business units: (1) Video Games (hardware, software and first party accessories), (2) PC Games (software and logistics services), (3) Movies (VHS and DVD movies), (4) Publishing (software), (5) Hip Gear<sup>TM</sup> (accessories), (6) Logistics Services (included with PC Games heretofore), and (7) Hip Coin (operator and distributor of coin operated games).

Consistent with Hip's strategy for the last 21 months, the Company remains committed to meeting and exceeding the expectations of its customers, suppliers and shareholders with the following strategies: (1) to grow its higher margin businesses, Hip Gear™ accessories and Publishing and (2) to grow its Movies business in the Toronto and Vancouver markets.

#### **MANAGEMENT'S DISCUSSION & ANALYSIS**

#### Financial Overview

Highlights of the consolidated results for the three months ended June 30, 2003 compared to the three months ended June 30, 2002 were:

- Sales increased by \$26.7 million or 49.4%, compared to last year
- Net earnings were \$1.5 million or \$0.03 per basic and diluted share compared to earnings of \$1.3 million or \$0.03 per basic and diluted share last year

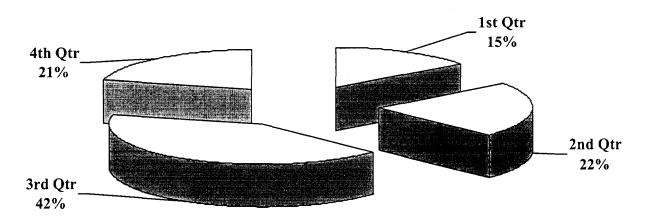
The results of operations for the three months ended June 30, 2003 are summarized as follows:

	3 Months en	nded June 30
In \$ millions	2003	2002
Sales	\$80.8	\$54.1
Gross profit	9.2	7.5
Selling, general and administrative expenses	6.3	4.7
Interest expense	0.2	0.3
Amortization of property and equipment	0.4	0.4
Income taxes	0.8	0.8
Net earnings for the year	\$1.5	\$1.3
Net earnings per share		
Basic	0.03	0.03
Diluted	0.03	0.03

#### Seasonality

The Company's business consists mainly of the sales of electronic entertainment products to retailers. Retail activity in the electronic entertainment industry is traditionally at its highest levels during Hip's third fiscal quarter (the three month period from October 1 to December 31 – the retail holiday season). The seasonality of the Company's business is summarized in the chart below.

Fiscal 2003 Sales Distribution by Quarter



#### HIP INTERACTIVE CORP.

#### RESULTS OF OPERATIONS

Sales for the three months ended June 30, 2003 were \$80.8 million compared to \$54.1 million for the same period last year, an increase of \$26.7 million or 49.4%. The breakdown of sales by product category is set out below:

	Three months e	Three months ended June 30		
Sales in \$ millions	2003	2002		
Video Games	\$44.9	\$31.9		
PC Games	8.2	12.7		
Movies	16.5	3.0		
Publishing	6.1	2.7		
Hip Gear	3.5	1.8		
Hip Coin	1.6	2.0		
Total	\$80.8	\$54.1		

Gross margin for the first quarter of fiscal 2004 was 11.3% compared to 13.8% for the same quarter last year. The details of gross margin by product line are set out below:

	Three month	s ended June 30
% of sales	2003	2002
Video Games	8.2%	10.3%
PC Games	14.2%	16.4%
Movies	8.1%	8.0%
Publishing	29.9%	18.9%
Hip Gear	17.2%	31.4%
Hip Coin	35.9%	38.0%
	11.3%	13.8%

#### Video Games

#### <u>Sales</u>

Video Games hardware and software sales for the quarter increased by \$13.0 million or 40.8% compared to the same three months last year. This increase was due primarily to increased sales of video game hardware. Over 133,000 hardware units were sold during the three months ended June 30, 2003 compared to approximately 46,000 units for the same period last year. Offsetting this increase was a decline in sales of value game software (software on-hand marked down by suppliers or purchased opportunistically at reduced prices) due to a lack of availability of value product this year compared to last year.

#### MANAGEMENT'S DISCUSSION & ANALYSIS

Video Games sales for the three months ended June 30, 2003 compared to the same quarter last year are shown below:

	Three months	ended June 30
Sales in \$ millions	2003	2002
Frontline software	\$17.9	\$17.8
Valueware	2.0	4.8
Hardware	24.0	7.1
1st Party accessories	1.0	2.1
Video Game Sales	\$44.9	\$31.8

#### Gross margin

Video Games margins for the quarter ended June 30, 2003 were 8.2%, compared to 10.3% last year. The decrease in gross margins was primarily due to an increase in the sales mix of lower margin video game hardware. Hardware sales accounted for 53.5% of Video Games sales for the quarter ended June 30, 2003 compared to 22.3% of sales last year.

#### **PC** Games

#### Sales

PC Games sales for the first quarter of fiscal 2004 decreased \$4.5 million or 35.4%, as fewer PC game titles were released compared to the same period last year, and fewer value priced titles were available in the marketplace. In addition, during the first fiscal quarter of fiscal 2003, approximately \$2.0 million of Riverdeep products, branded as The Learning Company and Broderbund, were sold through the Company's PC Games business unit. The Company signed a licensed publishing agreement with Riverdeep in July 2002. Consequently, subsequent to June 2002, sales of Riverdeep products are included in the Company's Publishing Division's results.

#### Gross margin

PC Games margins for the quarter were 14.2% compared to 16.5% for the same period last year. This decline was primarily due to: (1) during the three months ended June 30, 2003, there was a higher mix of lower margin sales to national accounts, and (2) lower sales of higher margin valueware titles this year compared to last year as valueware titles were not as readily available.

#### Movies

#### Sales

Sales for the Movies business increased by \$13.5 million to \$16.5 million for the first quarter of fiscal 2004, principally as a result of the acquisition of Tévica Inc. on August 30, 2002 and increased sales in the Toronto and Vancouver branch offices.

#### Gross margin

Gross margin for the Movies business was 8.1% for the quarter ended June 30, 2003 compared to 8.0% for the same quarter last year.

#### HIP INTERACTIVE CORP.

#### Publishing

#### Sales

Compared to the first quarter of fiscal 2003, Publishing sales for the quarter increased by \$3.4 million to \$6.1 million for the first three months of fiscal 2004, as the Company continued to focus on this strategic business.

The results for the first fiscal quarter are summarized as follows:

	Three months	ended June 30
In \$ millions	2003	2002
Sales		
Exclusive Distribution	\$3.7	\$2.7
Licenced Publishing	2.4	-
	\$6.1	\$2.7

#### Gross margin

Publishing margins for the first quarter this year increased to 29.9% from 18.4% for the same period last year. Margins were positively impacted by the Company's licensed publishing arrangement signed in July 2002, with Riverdeep plc for products branded as The Learning Company and Broderbund. Margins for these products, sold under an exclusive arrangement in Canada, are significantly higher than the margins for the Company's other product lines.

Gross margins for the exclusive distribution and licensed publishing businesses are shown below:

	Three months	s ended June 30
% of sales	2003	2002
<b>Exclusive Distribution</b>	18.7%	% 18.4% % -
Licensed Publishing	47.8%	
	29.9%	18.4%

#### Hip Gear<sup>TM</sup>

#### Sales

Hip Gear<sup>TM</sup> sales include sales of proprietary Hip Gear<sup>TM</sup> accessories and bundled game software. Sales for the first quarter of fiscal 2004 compared to the same period for fiscal 2003 are summarized as follows:

	Three months	ended June 30
Sales in \$ millions	2003	2002
Hip Gear accessories	\$2.4	\$0.8
Bundled software	1.1	1.0
	\$3.5	\$1.8

Sales of Hip Gear<sup>TM</sup> accessories increased by \$1.6 million, or 200%, for the first quarter of fiscal 2004 to \$2.4 million, compared to \$0.8 million in sales for the same period last year. During the quarter, the

#### MANAGEMENT'S DISCUSSION & ANALYSIS

Company became the exclusive supplier of third party accessories for Zellers and placed a number of SKU's at Blockbuster stores in the United States, as the Company continued its focus on growing this higher margin business.

#### Gross margin

Hip Gear<sup>TM</sup> margins for the three months ended June 30, 2003 were 17.2% compared to 31.4% for the same three months last year. The decline was due to: (1) during the three months ended June 30, 2003, the Company sold approximately \$1.1 million of a special accessory/game bundle for a publisher at a 15% margin, and (2) during the same period last year, the Company sold approximately \$0.6 million of product in a special bundling program to a national retailer at a 47% margin and \$0.4 million of closeout merchandise at a 35% margin. Margins for core product Hip Gear<sup>TM</sup> accessories are generally in the 20% to 25% range after marketing and development program rebates.

#### Hip Coin

#### Sales

Hip Coin sales decreased by \$0.4 million to \$1.6 million for the first three months in fiscal 2004 compared to \$2.0 million for the same period last year, which was largely a result of decreased distribution sales of video arcade game equipment and a decline in revenue for the Company's arcade route operations, resulting from decreased traffic at the tourist venues where the Company's equipment is placed.

#### Gross margin

Hip Coin margins are consistent with those achieved in the prior year. Margins for the Company's arcade coin route operations business tend to be approximately 50%, compared to 10-15% for distribution sales of this business unit.

#### **Operating Expenses**

For the three months ended June 30, 2003, operating expenses were \$6.3 million or 7.7% of sales compared to \$4.7 million or 8.7% of sales for the same period in fiscal 2003. The increase was primarily due to:

- (1) during the three months ended June 30, 2003, the Company became the exclusive supplier of third party accessories for Zellers for the next three years. In accordance with the agreement, and as is the common practice in the industry, the Company took back inventory which was supplied by Zeller's former supplier, to free up shelf space for the sell-in of the Hip Gear<sup>TM</sup> accessory product line. As a result, during the quarter, the Company charged to selling, general and administrative expense \$0.7 million relating to the cost of obtaining the Zellers business;
- (2) increased expenses of approximately \$0.2 million relating to the Company's U.S. sales force hired during the past fiscal year to build the Hip Gear<sup>™</sup> accessory and Publishing businesses in the U.S. market; and
- (3) expenses in the Movies business unit have increased by approximately \$0.8 million, due to the acquisition of Tévica in August 2002, and the expansion of branch offices in Vancouver and Toronto.

#### HIP INTERACTIVE CORP.

#### **Interest Expense and Amortization of Capital Assets**

Interest expense was \$0.2 million for the first quarter of fiscal 2004 compared to \$0.3 million for the same quarter last year. Average borrowings for the three months ending June 30, 2003 were approximately \$6.5 million compared to \$9.5 million for the first quarter last year. The average borrowing rate for the first quarter of fiscal 2004 was approximately 4.75%, flat to the average rate for the same period last fiscal year.

Amortization of capital assets was \$0.4 million for the three months ended June 30, 2003, which represented no change compared to the same quarter last year.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company had cash on hand of approximately \$5.3 million as at June 30, 2003, compared to \$3.3 million as of March 31, 2003. During the quarter ended June 30, 2003, the Company generated \$2.6 million in cash from operations, compared to \$7.5 million used in operating activities for the same quarter last year. The Company used cash to purchase capital assets of \$1.2 million, including ERP implementation costs for the Movies business, new hardware servers to improve the efficiency of the ERP system and an automated picking system for the Toronto warehouse.

#### **Balance Sheet**

As at June 30, 2003, the Company had assets of \$110.0 million compared to \$110.4 million as at March 31, 2003. Shareholders' equity was \$48.9 million at June 30, 2003 compared to \$46.5 million as at March 31, 2003.

The accounts receivable balance as at June 30, 2003 was \$34.6 million (44 days outstanding) compared to \$41.6 million (46 days outstanding) as at March 31, 2003. At June 30, 2003, approximately 87% (March 31, 2003 – 89%) of the Company's customer balances were aged less than 60 days from the invoice date.

As at June 30, 2003, total inventory was \$28.2 million (with inventory turning at 11.4 times) compared to \$27.9 million as at March 31, 2003 (turning 11.5 times). On a monthly basis, management reviews all inventory, focusing on inventory on-hand and in-the-field that is over six months old. As at June 30, 2003, the Company had provided \$1.9 million for slow moving inventory on-hand and in-the-field. Although the Company has no legal obligation generally to accept returns of product from retailers or to provide markdowns to customers for their slow moving inventory, it does approve some returns or offer markdown credits to customers from time-to-time to ensure that retail inventory continues to be current.

Prepaid expenses and other assets at June 30, 2003 were \$8.4 million compared to \$4.9 million as at March 31, 2003. During the quarter, the Company extended its licensed publishing agreement with Riverdeep for an additional two years to September 30, 2007 and paid an additional \$2.5 million of prepaid royalties. In addition, the Company entered into other publishing agreements whereby it has been required to pay \$1.2 million representing prepayments for future purchases of software titles.

As the Company continues to diversify its businesses into the higher margin Publishing and Hip Gear<sup>TM</sup> Division, it is increasing its investment in working capital related to these two businesses, especially in the Publishing division, where up-front cash payments for future inventory or future royalty payments are common-place in the industry.

#### MANAGEMENT'S DISCUSSION & ANALYSIS

Prepayments and commitments for exclusive distribution, co-publishing and licensed publishing agreements are summarized as follows:

	Prepayı	nents as of	Commit	ments as of
In \$ millions	June 30, 2003	March 31, 2003	June 30, 2003	March 31, 2003
Exclusive Distribution	\$1.3	\$0.8	\$5.0	\$ -
Co-Publishing & Licensed Publishing	6.2	3.1	3.0	5.3_
	\$7.5	\$3.9	\$8.0	\$5.3
Less: Current portion included in Prepaid expenses and other assets	3.3	1.6		
Other assets	\$4.2	\$2.3	\$8.0	\$5.3

Accounts payable as at June 30, 2003 was \$58.6 million (68 days outstanding) compared to \$59.9 million (68 days outstanding) as at March 31, 2003. At June 30, 2003, approximately 74% (March 31, 2003 – 75%) of supplier balances were aged less than 60 days from invoice date.

#### HIP INTERACTIVE CORP. CORPORATE INFORMATION

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Peter Cooper, Director

Thomas A. Fenton, *Director* Christopher Gilbert, *Director* Richard B. Grogan, *Director* 

Mark Rider, Director

Arindra Singh, Director, President & Chief Executive Officer

Peter Lee, Chief Financial Officer

Michael Vaswani, Chief Information Officer

Oliver Bock, Vice-President

Gabrielle Chevalier, Vice-President Ronald Grimard, Vice-President

Jack Lamba, Vice-President Stan Samole, Vice-President Sanjay Singh, Vice-President Peter Young, Vice-President

Legal Counsel

Aird & Berlis LLP

**Auditors** 

PricewaterhouseCoopers LLP

**Transfer Agent** 

Equity Transfer Services Inc.

**Stock Exchange Listing** 

The Toronto Stock Exchange (TSX)

Stock Symbol

HP

**Investor Relations** 

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# HIP INTERACTIVE CORP. NAMED AS EXCLUSIVE NORTH AMERICAN DISTRIBUTOR OF THE MAINSTREAM VIDEO GAME PLAYBOY: THE MANSION

Hip Interactive Corp. (TSX:HP), Canada's leading provider of electronic entertainment, including video games, PC games, accessories and movies, announced today the signing of an agreement with ARUSH Entertainment and Groove Games to be the exclusive North American distributor for the upcoming mainstream video game *Playboy: The Mansion* for PC and console video game formats. Under the terms of the agreement, Hip is given the exclusive right to distribute the game in North America for three years from its initial release in Fall 2004.

Playboy: The Mansion lets gamers step into Hugh Hefner's slippers, and live the life of the world-famous Playboy icon, building their own Playboy Empire and living the Playboy lifestyle. With its upscale lifestyle simulation gameplay combined with intriguing business management features, Playboy: The Mansion will appeal to mainstream game players as well as Playboy readers. In fact, in a recent article in PC Gamer magazine, Playboy: The Mansion was rated as one of the top 20 games introduced at last May's Electronic Entertainment Expo (E3).

"We are excited to be one of the partners to bring a game associated with such a strong and well-recognized brand to the North American market," said Arindra Singh, President & Chief Executive Officer of Hip. "With a strong brand that has wide appeal in the gaming community, this game represents sizeable revenue potential for Hip's Publishing Division over the three-year period of the agreement."

"Hip Interactive's vast distribution capabilities made them a natural choice for distributing *Playboy: The Mansion*," said Jim Perkins, President & CEO of ARUSH Entertainment. "We're confident their distribution network will hit the heart of our target audience, which is a fundamental part of making the game a tremendous success."

The game seamlessly combines an intriguing social interaction simulation with empire-building challenges. The player assumes the role of world-famous Playboy Hugh Hefner, building Playboy Magazine and the Playboy Mansion into dynamic cultural icons and making Playboy one of the world's most recognizable brands.

Gamers will also live the Playboy lifestyle: rubbing shoulders with stunning women and interesting celebrities, and share the mystique of the Playboy Mansion by hosting lavish parties. Skillful management of the social scene of the Mansion will be a requirement to keep the business end of things thriving. Scoring hot celebrity interviews and arranging sexy photo shoots will be just some of the things the player will encounter in growing the empire.

#### About Groove Games

Headquartered in Toronto, Canada, Groove Games is a global publisher of interactive entertainment software and licensor of content. Groove's mission is to partner with leading developers and publish great games for avid gamers everywhere. Groove recently co- published *Devastation*<sup>TM</sup> and *CTU: Marine Sharpshooter*<sup>TM</sup> and is currently publishing *Desert Thunder*<sup>TM</sup> which utilizes the advanced technology of the Unreal® engine. For more information visit <a href="https://www.groovegames.com">www.groovegames.com</a>.

#### **About ARUSH Entertainment**

Based in Scottsdale, Ariz., ARUSH Entertainment is a worldwide publisher of interactive entertainment software for personal computers and advanced entertainment consoles. As a division of World Entertainment Broadcasting Corporation (WEB Corp.), ARUSH publishes PC and console video games for sale in retail outlets and on the Internet. It recently published *Duke Nukem: Manhattan Project* M. Hunting Unlimited®, and Devastation TM. For more information, please visit www.ArushGames.com.

**About Hip Interactive** 

Hip Interactive (www.hipinteractive.com) is a leading North American provider of electronic entertainment products, including PC and video games, movies, video arcade games, and proprietary games, branded as Hip Games<sup>TM</sup>, and accessories, branded as Hip Gear<sup>TM</sup>. The Company distributes all first party products, including Sony, Microsoft and Nintendo hardware, software and accessories, as well as third party licensed video game software. Hip uses its distribution business to leverage into higher margin, higher growth areas of the electronic entertainment industry, such as licensing, publishing and the distribution of proprietary games and accessories. Hip Interactive trades on The Toronto Stock Exchange under the trading symbol "HP" and has 59,217,844 common shares issued and outstanding.

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For more information on Hip Interactive Corp.:

Please contact Jennifer Lee at Hip Interactive Corp.

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June 30, 2003

#### VIA ELECTRONIC TRANSMISSION

Dear Sir or Madam:

RE:

**HIP Interactive Corp** 

We are pleased to confirm that copies of the following materials were mailed to shareholders on June 27, 2003.

- 1. Proxy
- 2. Notice of Annual Meeting of Shareholders
- 3. Management Information Circular
- 4. Annual Report 2003
- 5. Supplemental Mailing List Request Form
- 6. Proxy Return Envelope

Yours Truly,

EQUITY TRANSFER SERVICES INC.

Per:

Lori Winchester

Officer, Client Services

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